

FAI SERVICE AND TELEPASS TO BUY EUROTOLL. A EUROPEAN CHAMPION OF TRANSPORT SERVICES IS BORN

Milan, 26th March 2022 - Abertis Mobility Services, which is part of the Spanish group Abertis, has accepted the joint offer of FAI Service and Telepass to purchase the subsidiary Eurotoll. The transaction has an important strategic value for FAI Service and Telepass, which further strengthen their respective leadership on the European transport service market.

Since 2006, Eurotoll has been providing a complete offer dedicated to carriers, including electronic toll services that allow transporters to move freely in Europe, such as motorways, bridges, tunnels, truck parking. Authorized broadcaster in France, Belgium and Austria, Eurotoll has progressively extended its geographical coverage in 16 European countries, including Italy, through a network of over 92.000 kilometers of paid roads, 10.000 active customers and the management of over 150.000 on board units (OBU).

The combination of the skills and experience of Eurotoll's management with those of FAI Service, which for over 30 years has been providing innovative solutions for the road haulage industry, will allow to further expand the range of services offered and increase investments in technology for serving customers.

The union of these two realities will allow the development of important business synergies, in full respect of the autonomy and the reference markets. The operation will also allow the enhancement of the two groups management through the coordination and integration of the different professionals, with an increasing focus on customer support.

The result will be a European champion with over 1 billion euros in revenues, leader in Italy and France and with a presence that will be strengthened throughout Europe, from Spain to Poland and Hungary.

A unique European dimension that will allow a vertical offering, integrated on products and transversal on customer support.

FAI Service looks at this new dimension with the desire to enhance its managers and employees, in full respect of the different sensitivities, experiences and cultures, fully aware that a company is not an abstract construction, but a vital ecosystem made by people.

The union between the two companies will lastly allow the development of a unique European digital platform that will provide services to over 18,000 active customers and more than 250,000 managed vehicles.

The completion of the transaction will take place after the procedures required by current legislation.

FAI Service

FAI Service was founded in 1986 as an electronic toll operator in the Italian heavy vehicle transport market. Today, it is an ecosystem that offers carriers an extension of services ranging from electronic toll to insurance, from intermodal transport to telematics, from payment services to financial. The group has developed a strong commercial presence in the Iberian Peninsula, the Balkans, and Eastern Europe. FAI Service aims to be the strategic partner of reference for its customers, offering diversified services and a consulting approach to sales and operations management, through a fully digital experience and a model designed to meet the specific needs of companies in the transport sector.